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Vice President of The Monitor Group featured in the New York Times

McLean, VA (January 9, 2006) – Cal Brown, CFP®, Vice President of Planning for The Monitor Group, Inc. McLean, VA, was featured in a story in the Sunday Edition of the *New York Times* on December 11th, 2005. The article, *Giving Yourself a Tax Cut on Investments*, provides several ways in which investors can minimize the impact of investment taxes.

By contributing as much as possible to a qualified retirement plan, Cal noted, “Not only does this save you taxes, it reduces your Adjusted Gross Income,” “And if you reduce your A.G.I., you will save more in taxes than just the taxes you save from making additional 401(k) contributions. Reducing income below certain levels permits you to take advantage of certain benefits...Reducing A.G.I. can also help investors, especially those with incomes approaching \$150,000, to avoid the dreaded Alternative Minimum Tax.”

The article outlines several other tax-saving strategies including selling stock or mutual funds which are trading at a loss, avoiding the wash sales rules, and making charitable donations with securities.

ABOUT THE MONITOR GROUP

The Monitor Group is a nationally recognized financial planning firm providing advanced wealth management services from the Washington, DC metropolitan area. For more information visit www.TheMonitorGroup.com or call (703) 288-0500.

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