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Washington, DC-Area Wealth Management Firm Recognized Locally and Nationally
The Monitor Group named one of the best in Dental Products Report and Northern Virginia Magazine

McLean, VA (April 18, 2011) – For 30 years, The Monitor Group – a McLean, VA-based wealth management firm – has provided affluent individuals and families with unparalleled financial planning services. As a result, a major local magazine and national publication have identified The Monitor Group as a top firm.

In its April 2011 issue, *Dental Products Report* has released its first annual list of “The Best Financial Advisers for Dentists.” The magazine selected Glenn Kautt, CFP[®], EA, AIFA[®], president of The Monitor Group, Inc. along with only three other wealth managers in Virginia to be part of this ranking. *Dental Products Report’s* Ken Krizner wrote of the importance for dentists to have professional expertise to help navigate the complex world of financial planning, as well as to meet long and short-term goals. Mr. Krizner’s criteria for the list was geography, fee arrangements and knowledge & experience. “Brainpower and wisdom are mandatory, and we looked for advisers with depth of knowledge about a broad range of financial issues.”

In the April 2011 issue of *Northern Virginia Magazine*, Cal Brown, CFP[®], MST and Ken Robinson, CFP[®] are recognized as “Top Financial Professionals” in the Washington, DC metro area. The list was compiled based on the peer group votes of fellow financial professionals throughout the region. In the same issue, Amanda H. Millward writes after the demise of the financial sector; housing market collapse, Madoff Ponzi scheme, etc., the public is skeptical about entrusting their money to industry representatives. It is important to understand the different roles financial professionals can play. Congress is working to ensure anyone who dubs him/herself as a financial pro is putting the consumers’ best interests first---this is not happening across the board to date. Ken Robinson is quoted in the article regarding the recent consumer protection studies completed under the Dodd-Frank Act, stating “people in our industry should be held to a high and consistent standard” and “consumers should be worried if nothing comes from the studies and no real action is taken.” When choosing a wealth management firm, The Monitor Group advises individuals to check the firms’ education, credentials and fiduciary standards.

ABOUT THE MONITOR GROUP, INC.

Based in McLean, VA, The Monitor Group, Inc. is a nationally recognized financial planning firm providing advanced wealth management services from the Washington, DC metropolitan area. For more information or to schedule an interview, visit www.TheMonitorGroup.com or call (703) 288-0500.